

For the purpose of the trial, drains were checked to be flowing and not blocked. The tablets were installed once the case had been deep cleaned. 1 tablet per case. 24 tablets were used on 24 HT cases.

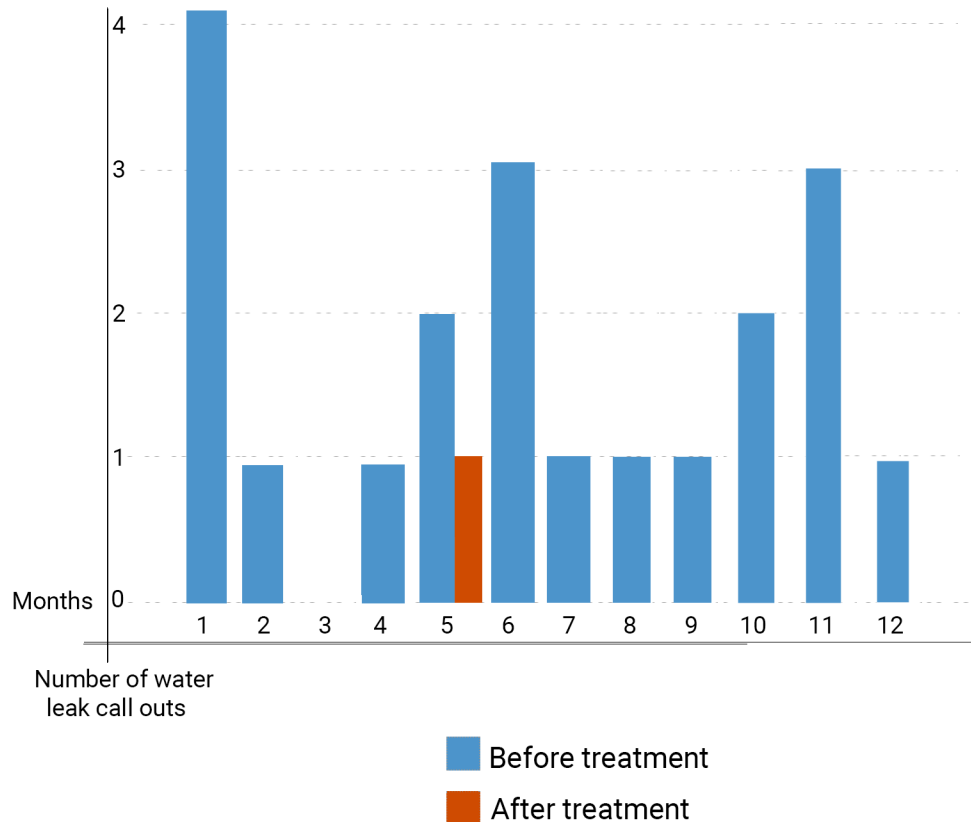
The branch have a 12 month window between deep cleans and requested a 12 month trial.

In total, 20 call outs were recorded in the 12 months before installation and 1 call out recorded in the 12 months after

Call outs logged for water leaks

Months	1	2	3	4	5	6	7	8	9	10	11	12
Before treatment	4	1	0	1	2	3	1	1	1	2	3	1
After treatment	0	0	0	0	1	0	0	0	0	0	0	0

Call out log



An average spend on absorbent strips per leaking case is usually around £38.00 per leak. This would amount to £760.00 per year.

Reduced by 95%, that saving would be £722.00.

At an average minimum cost of £140.00 per call out, the cost for the period before installation was £2,800.00.

Reduced by 95% to 1 call out, that saving would be £2,660.00.

We can see an immediate cost saving of £3,382.00 since the installation of the tablets on call outs and absorbent strips alone, the cost of tablets to treat the 24 cases was £167.76.

This demonstrates a 1,802.72% ROI.

We cannot measure, but only use the reference point of 95% to estimate the reduction in slips, trips and fall claims and time spent managing the water leaks.

Then there is the impact we can't measure or estimate such as the negative merchandising impact, fabric damage to the display chiller, fabric damage to the building, energy savings and customer perception.

This shows an immediate operational cost reduction of over 94% during the 12 months since installing Gel-clear tablets on call outs and absorbent strips alone.